



Incentives Catalog

Version 2.2





A straightforward path to lighting upgrade incentives

Illuminate California is a statewide commercial and industrial midstream lighting program that pays incentives to enrolled Program Partners for qualified products installed at eligible sites.



Simple Participation

Illuminate California does not require pre-inspection, waiting periods before installation, or measurement and verification. A subset of projects will be randomly selected for post-install inspection.



Higher Incentives with Tiered Categories

Illuminate California provides higher incentives for equipment installed in high energy use building types that will yield the most energy savings.



Direct Payments for Program Partners

Enrolled program partners are lighting wholesalers, distributors, and retailers who will receive incentive payments directly from the program.



Consistent Rates Across California

Illuminate California incentive rates are the same across the entire state, making it easier for Program Partners to collect incentives across all climate zones.

View the incentive charts in this catalog to see what the program offers for each qualified product based on **building type, lumen efficacy, and lumen output**.

Incentive rates are subject to change. Program will provide advanced notice to Program Partners before incentives change. Products must be on the DesignLights Consortium® (DLC) list. A complete list of qualified products is available to fully onboarded Program Partners.



Follow the steps below to find incentive amounts for your project

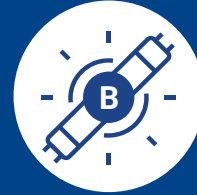
See Pgs. 5 & 6



High Bay and Low Bay LED Luminaires (Including Retrofit Kits)

- 1 Identify the lumen output range for your fixture.
- 2 Identify the lumens per watt for your fixture.
- 3 Find the row with your building type (see pg. 3 for examples) to identify the incentive.

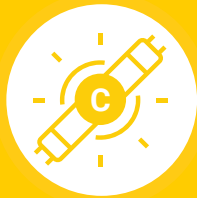
See Pg. 4



Type B LED T8 Tubes (Ballast Bypass)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 The incentive is the same for all building types.

See Pg. 4

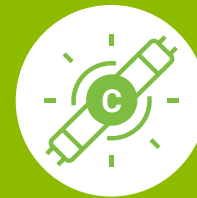


Type C LED T8 Tubes (External Driver)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 Identify the number of lamps in your fixture.
- 3 Find the row with your building type (see pg. 3 for examples) to identify the incentive.

Non-Parking Garage

See Pg. 4



Type C LED T8 Tubes (External Driver)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 Identify the number of lamps in your fixture.
- 3 The incentive is the same for all building types.

Parking Garage

Note: All lighting products must have **DLC qualification**.



Building Categories

Building Type	Examples
 Groceries	Grocery Store, Food Store, Specialty/Ethnic Grocery, Supermarkets
 Manufacturing	Research Facility, Light Manufacturing, Food Processing, Commercial Laundry, Auto Repair
 Offices	Govt. Office, Bank, City Hall, Social Service, Medical/Dental, Mixed-Use, Legal
 Assemblies	Religious Assembly, Gym, Community Center, Library, Museum, Theater
 Nursing Homes	Assisted Living, Nursing Home, Inpatient Rehabilitation
 Hospitals	Hospital
 Retail (Small)	Stores Located in Strip Malls, Studio, Gallery, Convenience Store, Hair Salon, Dry Cleaning
 Retail (Large Single Story)	Big Box Retail Stores, Dealerships or Showrooms, Rental Centers
 Retail (Large Multi-Story)	Department Stores
 Refrigerated Warehouse (Storage)	Large Refrigerated Warehouses
 Storage (All Others)	Non-refrigerated Storage/Warehouses, Shipping Center
 Educational Facilities (Primary & Secondary)	Daycare, Preschool, Elementary Schools, Religious Education Facilities, Middle Schools, Junior High School, High School
 Community Colleges & Universities	Colleges, Community Colleges, Career or Vocational Training, Universities
 Relocatable Classrooms	Modular Classrooms
 Hotels	Common Activity Areas, Hotels, Lodging, Resort
 Motels	Lodging Facilities
 Guest Rooms	Guest Rooms
 Restaurants	Fast Food Restaurant, Cafeteria, Sit-down Restaurant



Type B and Type C LED T8 Tubes

Lamp Type	Type B Replacement LED 4-ft T8 Lamp	Type C Replacement LED 4-ft T8 Lamps			Parking Garage Installations - Type C LED 4-ft T8 Lamps		
Lumens per Watt	≥160	≥160			≥160		
Lamps per Fixture	N/A	2	3	4	2	3	4
Groceries	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Manufacturing	\$1.05	\$5.65	\$8.55	\$11.40	\$6.55	\$10.10	\$13.25
Offices	\$1.05	\$5.50	\$8.30	\$11.05	\$6.55	\$10.10	\$13.25
Assemblies	\$1.05	\$2.65	\$4.05	\$5.40	\$6.55	\$10.10	\$13.25
Nursing Homes	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Hospitals	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Small)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Large Single Story)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Large Multi- Story)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Refrigerated Warehouse (Storage)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Storage (All Others)	\$1.05	\$4.75	\$7.15	\$9.55	\$6.55	\$10.10	\$13.25
Educational Facilities (Primary & Secondary)	\$1.05	\$3.15	\$4.75	\$6.35	\$6.55	\$10.10	\$13.25
Community Colleges & Universities	\$1.05	\$5.65	\$8.50	\$11.35	\$6.55	\$10.10	\$13.25
Relocatable Classrooms	\$1.05	\$2.75	\$4.10	\$5.55	\$6.55	\$10.10	\$13.25
Hotels	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Motels	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Guest Rooms	\$1.05	\$3.05	\$4.55	\$6.10	\$6.55	\$10.10	\$13.25
Restaurants	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25



High Bay and Low Bay LED Luminaires

(including retrofit kits)

Lumens	4500 to <5400		5400 to <6500		6500 to <7800		7800 to <9400		9400 to <11800		11800 to <14800	
	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150
Groceries	\$9.50	\$16.35	\$11.75	\$20.00	\$12.25	\$21.95	\$18.35	\$31.45	\$21.55	\$37.45	\$27.40	\$51.40
Manufacturing	\$5.05	\$8.70	\$6.25	\$10.70	\$6.55	\$11.70	\$9.80	\$16.75	\$11.50	\$20.00	\$14.60	\$27.50
Offices	\$4.95	\$8.50	\$6.10	\$10.40	\$6.35	\$11.40	\$9.55	\$16.30	\$11.20	\$19.45	\$14.15	\$26.75
Assemblies	\$3.00	\$5.15	\$3.70	\$6.30	\$3.85	\$6.90	\$5.80	\$9.90	\$6.80	\$11.80	\$8.60	\$16.25
Nursing Homes	\$7.10	\$12.20	\$8.75	\$14.95	\$9.15	\$16.35	\$13.70	\$23.35	\$16.10	\$28.00	\$20.40	\$38.40
Hospitals	\$10.90	\$18.75	\$13.45	\$23.00	\$14.05	\$25.10	\$21.10	\$36.00	\$24.70	\$42.95	\$31.35	\$59.05
Retail (Small)	\$4.50	\$7.75	\$5.55	\$9.45	\$5.80	\$10.35	\$8.70	\$14.85	\$10.20	\$17.75	\$12.90	\$24.35
Retail (Large Single Story)	\$7.55	\$13.00	\$9.30	\$15.90	\$9.75	\$17.40	\$14.60	\$24.95	\$17.15	\$29.75	\$21.75	\$40.90
Retail (Large Multi-Story)	\$10.05	\$17.30	\$12.40	\$21.15	\$12.95	\$23.20	\$19.40	\$33.10	\$22.80	\$39.55	\$28.90	\$54.40
Storage (Refrigerated Warehouse)	\$10.35	\$17.75	\$12.75	\$21.80	\$13.30	\$23.80	\$20.00	\$34.10	\$23.40	\$40.60	\$29.60	\$55.90
Storage (All Others)	\$3.70	\$6.40	\$4.60	\$7.85	\$4.80	\$8.60	\$7.20	\$12.30	\$8.45	\$14.70	\$10.75	\$20.15
Educational Facilities (Primary & Secondary)	\$4.00	\$6.90	\$4.95	\$8.45	\$5.20	\$9.25	\$7.75	\$13.25	\$9.10	\$15.85	\$11.55	\$21.80
Community Colleges & Universities	\$4.70	\$8.10	\$5.80	\$9.90	\$6.05	\$10.85	\$9.10	\$15.50	\$10.65	\$18.55	\$13.50	\$25.50
Relocatable Classrooms	\$2.00	\$3.45	\$2.45	\$4.25	\$2.60	\$4.65	\$3.90	\$6.65	\$4.55	\$7.95	\$5.80	\$10.90
Hotels	\$7.10	\$12.20	\$8.75	\$14.95	\$9.15	\$16.35	\$13.70	\$23.35	\$16.10	\$28.00	\$20.40	\$38.40
Motels	\$10.90	\$18.75	\$13.45	\$23.00	\$14.05	\$25.10	\$21.10	\$36.00	\$24.70	\$42.95	\$31.35	\$59.05
Guest Rooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Restaurants	\$6.90	\$11.90	\$8.55	\$14.55	\$8.90	\$15.95	\$13.35	\$22.85	\$15.70	\$27.25	\$19.90	\$37.50



High Bay and Low Bay LED Luminaires (cont.)

(including retrofit kits)

Lumens	14800 to <18500		18500 to <23100		23100 to <30000		30000 to <39000		39000 to <50700		50700 to <65900	
	≥135 <150	≥150	≥135 <150	≥150	≥135 <150	≥150	≥135 <150	≥150	≥140 <150	≥150	≥140 <150	≥150
Groceries	\$43.90	\$71.15	\$46.35	\$79.50	\$44.05	\$84.90	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
Manufacturing	\$23.50	\$38.00	\$24.75	\$42.40	\$23.50	\$45.35	\$24.75	\$56.75	\$49.45	\$86.35	\$71.00	\$109.35
Offices	\$22.85	\$37.00	\$24.05	\$41.35	\$22.90	\$44.10	\$24.10	\$55.15	\$49.45	\$84.10	\$69.15	\$106.60
Assemblies	\$13.85	\$22.50	\$14.60	\$25.10	\$13.85	\$26.80	\$14.60	\$33.55	\$33.50	\$51.05	\$42.00	\$64.75
Nursing Homes	\$32.65	\$53.15	\$34.50	\$59.35	\$33.00	\$63.40	\$34.60	\$79.35	\$49.45	\$89.25	\$78.35	\$125.95
Hospitals	\$50.40	\$81.75	\$53.10	\$91.25	\$50.50	\$97.50	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
Retail (Small)	\$20.80	\$33.75	\$21.90	\$37.65	\$20.85	\$40.25	\$22.00	\$50.30	\$49.45	\$76.75	\$63.05	\$97.05
Retail (Large Single Story)	\$34.90	\$56.65	\$36.75	\$63.30	\$35.05	\$67.50	\$36.90	\$84.55	\$49.45	\$89.25	\$78.35	\$125.95
Retail (Large Multi-Story)	\$46.40	\$75.25	\$48.90	\$84.05	\$46.60	\$89.75	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
Storage (Refrigerated Warehouse)	\$47.85	\$77.35	\$50.30	\$86.40	\$47.85	\$92.30	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
Storage (All Others)	\$17.25	\$27.90	\$18.15	\$31.15	\$17.30	\$33.25	\$18.15	\$41.65	\$41.60	\$63.40	\$52.10	\$80.40
Educational Facilities (Primary & Secondary)	\$18.60	\$30.15	\$19.60	\$33.60	\$18.60	\$35.90	\$19.60	\$45.05	\$44.90	\$68.40	\$56.35	\$86.85
Community Colleges & Universities	\$21.75	\$35.10	\$22.90	\$39.35	\$21.80	\$42.05	\$22.90	\$52.55	\$49.45	\$80.00	\$65.85	\$101.50
Relocatable Classrooms	\$9.30	\$15.10	\$9.80	\$16.85	\$9.30	\$18.00	\$9.80	\$22.55	\$22.50	\$34.30	\$28.15	\$43.40
Hotels	\$32.65	\$53.15	\$34.50	\$59.35	\$33.00	\$63.40	\$34.60	\$79.35	\$49.45	\$89.25	\$78.35	\$125.95
Motels	\$50.40	\$81.75	\$53.10	\$91.25	\$50.50	\$97.50	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
Guest Rooms	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Restaurants	\$31.85	\$51.90	\$33.65	\$57.90	\$32.15	\$61.85	\$33.80	\$77.35	\$49.45	\$89.25	\$78.35	\$125.95

The logo features a stylized sun icon on the left, composed of a semi-circle with three rays extending upwards and to the left. To the right of the sun icon, the word "ILLUMINATE" is written in a bold, uppercase, sans-serif font. Below "ILLUMINATE", the word "California" is written in a lowercase, sans-serif font.

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